

Q&A related to the Group guarantee

Does the Group guarantee involve all the companies in the Group, including those that not participate in P2P?

Yes, into the Group guarantee provided by both the Aventus Group and the Gofingo Group are involved all group-owned companies in both Groups, including those that do not participate in P2P.

What is the legal mechanism for the Group guarantee?

The Group guarantee model is based on the principle of "All for one, one for all". Cross-guarantee agreements have been concluded between all companies in the Group. These are internal documents with non-disclosure provisions between Aventus Group and Gofingo Group companies that both Groups have the right not to disclose.

Since Group guarantee contracts have non-disclosure provisions, how can investors be sure that such contracts are concluded between the companies of the Groups?

The Memorandum of Aventus Group on the cross-corporate guarantee and the Memorandum of Gofingo Group on the cross-corporate guarantee confirm that the Group's guarantee agreements are concluded between companies in both Groups. These documents are signed by the CEO of the Aventus Group and by the CEO of the Gofingo Group and are publicly available on the PeerBerry website.

Why the Memorandum of Aventus Group/Gofingo Group on the cross-corporate guarantee, which is available publicly, only names companies that are partnering with PeerBerry?

A Group guarantee is not a mandatory service. Both Aventus Group and Gofingo Group undertake the obligation to provide a Group guarantee to investors at their own internal decision based on the cross-corporate guarantee internal agreements with the primary focus to ensure the quality and business stability of those companies that are partnering with PeerBerry.

Coming P2P regulation is requiring and will require lenders (loan originators) who list loans on the platform to meet the requirements of the platform regulator. Each loan originator has and will have to meet criteria that prove the lender's current and future ability to meet its obligations to investors. This is one of the reasons why the Memorandum on the cross-corporate guarantee available to the public includes companies that partner with PeerBerry first.

Another reason for the Memorandum on the cross-corporate guarantee between those companies that list loans on PeerBerry - their equity is more than enough to cover all the liabilities to PeerBerry investors in a sufficiently short time. Let's look at the actual numbers for the end of November 2020:

- The Aventus Group total loan portfolio at the end of November 2020 amounted to 82,02 million EUR. The Aventus Group debt to P2P amounted to 22,8 million EUR (the debt to P2P accounts for 27% of the total loan portfolio).
- The Gofingo Group total loan portfolio at the end of November 2020 amounted to 13,5 million EUR. The Gofingo Group debt to P2P amounted to 3,37 million EUR (the debt to P2P accounts for 25% of the total loan portfolio).

As you can see, the debt to P2P of both Aventus Group and Gofingo Group is relatively small compared to their total loan portfolios. Apart from the P2P, both Groups do not use any other sources of funding. PeerBerry business partners borrow only up to 45% of their loan portfolio via P2P - the majority of loans are issued using their own funds.

Both Aventus Group and Gofingo Group operate profitably:

- In 2019, Aventus Group companies earned a profit of 12,6 million EUR. The Group companies that currently partner with PeerBerry have earned more than 5 million EUR net audited profits. You can find the Financial

statements 2019 of these companies on the PeerBerry website, on the Loan originators page, on the inside page of each Loan originator. For the end of 2020, the Aventus Group estimates a net profit of 10 million EUR.

- In 2019, Gofingo Group companies earned a profit of 2,1 million EUR. The Group companies that currently partner with PeerBerry have earned more than 1,4 million EUR net audited profits. You can find the Financial statements 2019 of these companies on the PeerBerry website, on the Loan originators page, on the inside page of each Loan originator. For the end of 2020, the Gofingo Group estimates a net profit of 2 million EUR.

In the case of a Group guarantee, what would be the process? Which company in the Group would guarantee to another company in that particular case?

According to the Aventus Group and Gofingo Group cross-corporate guarantee model, all group companies are guarantors for all other group companies. In the case of a Group guarantee, the management of the group decides which companies specifically to involve in the particular case. The best possible solution would be made in the case of a Group guarantee - one, two, five, or even all companies in the Group can be involved to cover the liabilities depending on the particular case. The liabilities of the Group guarantee case company would be distributed within the Group in such a way that no company would be significantly affected. All investors would be repaid in full, with accrued interests. It is a flexible solution inside the companies of the Group that 100% works in the favor of investors.

The loan originator Senmo in Vietnam is owned by both Aventus Group and Gofingo Group. Which Group or which company guarantees for Senmo owned by both Groups?

The Vietnamese company Senmo is guaranteed by both the Aventus Group and the Gofingo Group, as the Vietnamese company belongs to both groups.

What is the role of PeerBerry in terms of the Group guarantee?

First of all, PeerBerry's role is preventive - to take all possible precautionary measures to prevent such a situation where a Group guarantee would be needed to apply:

- As written above, PeerBerry partners borrow only up to 45% of their total loan portfolio via P2P (the rest of the loans are issued using their own funds). PeerBerry controls the level of debt of all partners so that it never exceeds the set limit. If the borrowing level of partners reaches the set limit, the loans of that partner are not listed on the platform for some time (until the situation improves).
- PeerBerry partners accumulate 10% (and more) cash reserve of the loan portfolio. PeerBerry has access to the partner's accumulated funds reserve and can use it at any time to repay loans to investors.

PeerBerry's responsibility is to support investors in all matters related to PeerBerry's business partners and investments in the platform.

Why both Aventus Group and Gofingo Group do not provide consolidated financial statements for the whole group of companies?

Both the Aventus Group and the Gofingo Group operate according to the same business model, which is not subject to the obligation to prepare consolidated group financial statements. All companies in both Groups operate as separate legal entities that prepare separate financial statements under local laws and regulatory requirements in different countries. We want to emphasize that all companies in both Groups must audit their finances, and it is very seriously controlled on the local countries level. In 2019, the audit was not mandatory only in Kazakhstan and the Czech Republic, but from this year the financial statements will be audited in these countries as well.

Aventus Group was investigating the possibilities of the consolidation of the finances of all Group companies, also the audit of the consolidated financial report, but due to differences in laws and taxes in different countries, this process is so complex that the price of the whole process is inadequate to the benefits that the Group would get from this consolidation.

On the other hand, it would not even be possible to fully consolidate the finances of all Aventus Group companies since some companies are partly co-owned by other legal entities, as in the case of PeerBerry loan originator Senmo, when the Vietnamese company is co-owned by the Gofingo Group.

Under Aventus Group and Gofingo Group's business models and laws, operational and financial consolidation is not mandatory for both Groups. Aventus Group and Gofingo Group companies do not issue bonds, do not participate in stock markets, both Groups operate in the non-banking sector, so both Groups simply do not need it. If the laws would change and it was required otherwise the management of both Groups would follow requirements set by the law.

According to PeerBerry operations and future regulatory requirements, PeerBerry is required to provide investors with the financial statements of those loan originators that list the loans on the platform. The financial statements 2019 of PeerBerry business partner are available to the public on the PeerBerry website.

We would like to draw your attention once again to the fact that the Group guarantee is not a mandatory service. A Group guarantee is an additional service that is not a subject to regulation. Therefore, the regulator also will not require consolidated Group financial statements in the future.